



CONECT PRESENTS:

U.S. TRADE WITH CANADA

SEMINAR & LUNCHEON

June 26, 2018 | Registration 9:00AM | Program 9:30AM - 1:30PM Clarks Americas, Inc. | 60 Tower Road | Waltham, MA

Join the Coalition of New England Companies for Trade (CONECT), and the Canadian Consulate of New England for an informative seminar regarding U.S. Trade with Canada.

Industry experts will discuss crossborder business relationships, logistics and best practices, trade regulations, and NAFTA.

Come and meet your "Neighbors to the North" and learn how to export and import more effectively to/from Canada.

> **REGISTRATION FEE: CONECT MEMBER: \$49 NON-MEMBER: \$59 REGISTER AT: CONECT.ORG**

Seminar Sponsored by:









4 CCS Points will be available 9:00AM-9:20AM: REGISTRATION/COFFEE/NETWORKING

9:30AM: WELCOME AND INTRODUCTIONS

Kevin Bruning, Clarks Americas Inc., Import Compliance Manager Jim Mitchell, OOCL (USA), Inc., CONECT Director

9:35AM: KEYNOTE ADDRESS "THE IMPORTANCE OF NAFTA TO MASSACHUSETTS COMPANIES AND THE REGIONAL ECONOMY"

INTRODUCTION: Marc Jacques, Academic & Economic Affairs Officer, Consulate General of Canada to New England **KEYNOTE SPEAKER:** David Alward, Canadian Consul General

to New England

"The Importance of NAFTA to Massachusetts Companies and the Regional Economy"

10:00AM: "NAVIGATING THE NAFTA NEGOTIATIONS: WHAT ARE THE UNDERLYING REALITIES AND HOW ARE **COMPANIES PREPARING FOR CHANGE, OR NOT?"** Matthew Bock, Esq., LCB, Partner, Middleton & Shrull

BREAK (10 MINUTES)

11:00AM: INTRODUCTIONS

Jack Bender, AN Deringer, CONECT Vermont State Chair

11:10AM: NEW ENGLAND-CANADA BUSINESS COUNCIL

Jon Sorenson, President, NE-Canada Business Council, President & CEO JFS Energy Advisors

11:30AM: U.S. – CANADIAN CUSTOMS REGULATIONS

Brendan Stack, Chief, Cargo/Seaport Passenger Operations Division, International Cargo Port, Boston, US CBP Speaker TBA, Canada Border Services Agency (CBSA)

12:15PM CLOSING REMARKS/NETWORKING LUNCHEON